



## Megan Ratia

Partner

Chicago

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### Main Bio

**Megan advises investors and companies of all stages in connection with corporate transactions. The breadth of her practice allows her to offer strategic, market-based advice to operating companies looking to scale their businesses while lending her investor clients a pragmatic perspective on transactional risk and deal negotiations.**

Megan serves as primary counsel to both domestic and international clients in connection with M&A, joint ventures and venture and growth equity transactions. She regularly advises private equity sponsors in connection with a broad range of U.S. investments, with a particular focus on the technology, consumer products and services, and real estate industries.

In addition, Megan advises operating companies at all phases of their life cycle— from fundraising and commercial partnerships through exit transactions. In this role, she enjoys serving as a day-to-day partner to her clients in connection with critical business transactions, corporate governance issues, key commercial relationships, intellectual property matters and employment issues.

*\*Matter completed prior to joining Benesch.*

### Experience

#### Venture Capital

- Regularly counsels start-ups and early stage businesses in the consumer products and technology industries in connection with early stage equity and debt financings.
- Represented Aglaé Ventures – a technology focused investment firm backed by Agache (formerly Groupe Arnault) – in connection with early stage and growth equity tech and Web3 investments, including over 50 distinct investments.\*
- Represents EIGHT – an elite light lager brand co-founded by Troy Aikman – in connection with its Series Seed financing, commercial partnerships and governance arrangements.\*

### Related Practices

Corporate & Securities  
Intellectual Property  
Private Equity  
Venture Capital

### Related Industries

Retail & E-Commerce

### Education

- Harvard Law School, 2013, J.D.
  - *cum laude*
- New York University, 2010, B.A. in Politics
  - *magna cum laude* with honors

### Credentials

- Illinois

### Recognitions

- One to Watch, Best Lawyers: Ones to Watch (2024-2025), Mergers & Acquisitions Law
- Crain's Chicago Business: Notable Women in the Law (2024)
- Winner, Williston Competition in Contract Negotiation (Harvard Law School)

### Memberships

- Board of Trustees, La Rabida Children's Hospital

- Represents L Catterton – the largest global consumer-focused private equity firm – in growth equity and early-stage investments, including over 20 distinct investments to date.\*

### **Corporate Governance & Board Counseling**

- Regularly counsels early stage and mid-sized companies in connection with their commercial partnerships, equity and debt financing transactions and corporate governance needs.

### **Domestic & International Joint Ventures**

- Regularly represents sponsors in connection with real estate and hospitality joint ventures.
- Represented Assembled Brands – a company that finances emerging consumer goods brands – in connection with its strategic relationship with Oaktree Capital Management, L.P.\*
- Represented Kendo Holdings, Inc. -- a cosmetics and beauty incubator company owned by LVMH Moët Hennessy Louis Vuitton and affiliated with Sephora -- in strategic transactions related to the formation and launch of the brands Fenty Beauty, Fenty Skin, Fenty Hair, and Fenty Fragrance.\*

### **Mergers, Acquisitions & Divestitures**

- Regularly represents private equity sponsor and its portfolio companies in connection with various middle market buyout transactions and add-on acquisitions.
- Represents an international flooring manufacturer in its U.S. acquisitions.\*

### **News**

- Benesch Welcomes Partner Megan Ratia to the Firm's Corporate & Securities Practice Group, January 9, 2025